



WINERY MEMBER INFORMATION FORM

**By completing the questionnaire IGGVA has the right to share the collective results

FORM AVAILABLE ONLINE AT: <http://illinoiswine.com/membership/become-a-member/>

----- Please list each Offsite Premise Location below -----

Offsite Premise Location 1 Name: _____ Year Established: _____

Address: _____ City: _____

State: _____ Zip: _____ County: _____ Contact Name: _____

Phone: _____ Cell: _____ E-Mail: _____

Type of location: _____ Hours of operation: _____
(tasting room, warehouse, winery, etc.)

Wine Trail Name: _____ Restaurant onsite (Food Handlers License.): Yes/ No

Offsite Premise Location 2 Name: _____ Year Established: _____

Address: _____ City: _____

State: _____ Zip: _____ County: _____ Contact Name: _____

Phone: _____ Cell: _____ E-Mail: _____

Type of location: _____ Hours of operation: _____
(tasting room, warehouse, winery, etc.)

Wine Trail Name: _____ Restaurant onsite (Food Handlers License.): Yes/ No

Offsite Premise Location 3 Name: _____ Year Established: _____

Address: _____ City: _____

State: _____ Zip: _____ County: _____ Contact Name: _____

Phone: _____ Cell: _____ E-Mail: _____

Type of location: _____ Hours of operation: _____
(tasting room, warehouse, winery, etc.)

Wine Trail Name: _____ Restaurant onsite (Food Handlers License.): Yes/ No

PLEASE RETURN THIS FORM TO:
Illinois Grape Growers and Vintners Association
2900 Greenbriar Dr. Springfield, IL 62704 E-mail: director@illinoiswine.com Phone: 217.726.8518



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----- *Winery* -----

Winery Company Name: _____

Name of Wine Trail: _____ Year Winery Bonded: _____

Which region are you located? North Central South Central South

Is your winery on the National Register of Historic Places in Illinois? Yes/ No

Annual Production Level (APL): _____ (GAL) First year established APL: _____ (GAL)

Projected APL in 5 years: _____ (GAL)

Self-Distribute? Yes/ No # Gallons Self Distribute/year: _____

If there were no restrictions on production or self-distribution what would your APL increase be? _____ (GAL)

Wine Maker – Name, Email & cell phone number: _____

Total # of Employees _____ What is the occupancy capacity of your winery? _____

Does your winery offer any of the following (please mark applicable options)?

Gift Cards Wine Club Loyalty/Reward Program

Do you sell merchandise? Yes/ No

If so, please state percentage of annual sales? _____%

----- *License Types* -----

Please mark the following licenses that you possess:

Manufacturer's License:

- | | | |
|--|---|--|
| <input type="checkbox"/> Class 1 Distiller | <input type="checkbox"/> Class 5 Second-class Wine Manufacturer | <input type="checkbox"/> Class 8 Limited Wine Manufacturer |
| <input type="checkbox"/> Class 2 Rectifier | <input type="checkbox"/> Class 6 First-class Wine-maker | <input type="checkbox"/> Class 9 Craft Distiller |
| <input type="checkbox"/> Class 3 Brewer | <input type="checkbox"/> Class 7 Second-class Wine-maker | <input type="checkbox"/> Class 10 Craft Brewer |
| <input type="checkbox"/> Class 4 First-class Wine Manufacturer | | |

Wine-maker's Premises License:

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- Under 250,000 gallons
 250,000 – 499,999 gallons
 500,000 gallons or over

Wine-maker's Premises License, Second Location

- Under 250,000 gallons
 250,000 – 499,999 gallons
 500,000 gallons or over

Wine-maker's Premises License, Third Location

- Under 250,000 gallons
 250,000 – 499,999 gallons
 500,000 gallons or over

Winery Shipper's License:

- Under 250,000 gallons
 250,000 – 499,999 gallons
 500,000 gallons or over

Other Licenses:

- Brew Pub License
 Caterer Retailer's License
 Foreign Importer's License
 Importing Distributor's License
 Distributor's License
 Retailer's License

LIST THE LOCATION AND LICENSE, IF LICENSE IS HELD AT AN OFFSITE LOCATION

License: _____ Location: _____

License: _____ Location: _____

License: _____ Location: _____

License: _____ Location: _____

License: _____ Location: _____

----- Production -----

Do you ferment on premise? Yes/ No

Mark each location that applies:

- Winery
 Location 1
 Location 2
 Location 3

Do you bottle on premise? Yes/ No

- Winery
 Location 1
 Location 2
 Location 3

Do you make or bottle wine for other wineries? Yes/No

- Winery
 Location 1
 Location 2
 Location 3

What is the highest dollar value of wine that you currently sell? \$ _____

What is the lowest dollar value of wine you currently sell? \$ _____

Percentage of wine produced from your own grapes: _____%

Percentage of wine produced from grapes grown in Illinois: _____%

Percentage of wine produced from fruit grown in Illinois: _____%

Percentage of wine produced from grapes grown outside Illinois: _____%

Percentage of wine produced from fruit grown outside Illinois: _____%

Would you purchase more Illinois grapes if they were available? Yes/No _____%

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Do you have a barrel program? Yes/ No

Do you crush for others? Yes/ No

If so, at what location(s): Winery Location 1 Location 2 Location 3

Do you offer custom or special labeling of your product? Yes/ No

What percentage of your wine is sold through?

Internet _____% Wholesalers _____%

Retailers _____% Direct to consumers _____%

Other _____% Please explain: _____

Do you manufacture or sell any other alcoholic beverages (cider, liquor, beer, etc.)? Yes/ No

If yes, please list beverages: _____

At what location(s): Winery Location 1 Location 2 Location 3

Tastings

Do you offer tastings? Yes/ No

At what location(s): Winery Location 1 Location 2 Location 3

If so, what are the hours of operation (for each)? _____

Do you charge for tastings (any location?) Yes/ No If so, what do you charge per tasting? _____

Estimated Total Annual Tasting Receipts: _____

Distribution

If there were no restrictions on self-distribution, state the # of gallons per year you would plan to self-distribute over the next 5 years: _____(GAL)

Are you using a distributor to distribute your wine? Yes/ No

If yes, # of gallons per year: _____(GAL)

If so, please list distributors: _____

If there were no restrictions on distribution, state the # of gallons per year you would plan to distribute through a distributor over the next 5 years: _____(GAL)

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Is it your plan to use a distributor in the future? Yes/ No

If your wine is not currently marketed through a distribution network, please mark why:

- Lack of access to a distributor Production volume makes use cost prohibitive
 Do not wish to Other: _____

----- Compliance -----

Would you like the association to offer BASSET certification training? Yes/ No

If so, how often would be necessary? Quarterly Semi-Annually Annually

Do you host music at your winery or offsite location? Yes/ No

At what location(s): Winery Location 1 Location 2 Location 3

Which of the following Performance Rights Organizations do you currently pay?

Broadcast Music Incorporated (BMI) Yes/ No Annual Cost: _____

Society of European State Authors and Composers (SESAC) Yes/ No Annual Cost: _____

American Society of Composers, Authors and Publishers (ASCAP) Yes/ No Annual Cost: _____

----- Beer/Craft Beer -----

Is beer offered at your winery or offsite location(s)? Yes/ No

At what location(s): Winery Location 1 Location 2 Location 3

Craft Beer? Yes/ No

At what location(s): Winery Location 1 Location 2 Location 3

For IGGVA sponsored wine festivals, please mark below which best describes your stance on the **availability** of beer or craft beer being sold during the festival as an alternative.

- Strongly Oppose Sometimes Strongly Agree

Comments: _____

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Suppliers

What company do you use for your point of purchase displays? _____

What company do you use when ordering boxes? _____

Is the company an Illinois based company? Yes/No

What company do you use when purchasing bottles? _____

Is the company an Illinois based company? Yes/No

Contact info would be greatly appreciated _____

Do you perform or use mobile bottling? Provide Service _____ Receive Service _____

Contact info would be greatly appreciated _____

Facilities/Lodging

Do you have banquet rooms available? Yes/ No

If so, please list the capacity and location(s) of banquet room(s): _____

Do you offer overnight stays? Yes/ No Location(s): Winery Location 1 Location 2 Location 3

Are the rooms available for overnight stay located on the same premises as the winery? Yes/ No

How many rooms do you have for overnight stays? _____

Is your lodging considered a Bed and Breakfast? Yes/ No

Do you collect hotel motel tax? Yes/ No

Do you host weddings and/or receptions? Yes/ No

If so, please list the capacity and location(s): _____

Please estimate the number hosted per year _____

Do you have a sign on the interstate? Yes/ No

Do you host Murder Mysteries? Yes/ No How often? _____

Location(s): Winery Location 1 Location 2 Location 3

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Do you host art shows or demonstrations? Yes/ No How often? _____

Location(s): Winery Location 1 Location 2 Location 3

Can the public use your winery to host meetings? Yes/ No

Please list other events and location(s) that you host: _____

Do you offer tours of your winery? Yes/ No

Do you offer tours of your vineyard? Yes/ No/ NA

Do your tours include where the wine is bottled? Yes/ No

How many annual visitors do you host? _____

Does your winery and/or tasting room offer cheese and crackers with your wine if asked? Yes/ No

Location(s): Winery Location 1 Location 2 Location 3

Does your winery and/or tasting room serve food for occasions? Yes/ No

Location(s): Winery Location 1 Location 2 Location 3

Examples of occasions: _____

Do you have gambling machines at any location? Yes/ No

Location(s): Winery Location 1 Location 2 Location 3

Would you be in support of offering gambling at your location(s)? Yes/ No

----- IGGVA -----

Do you participate in any IGGVA sponsored events? Yes/No

If so, which events? _____

If not, please explain? _____



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----- Legislation -----

Would you be interested in being on the IGGVA Legislative Committee Yes/ No

Would you be willing to travel to Springfield and other locations within the state to advocate your legislative interest? Yes/ No

Please list any current local, county, state, or federal statutes, rules, regulations, or policies that are particularly problematic to or ineffective for the production, distribution, sale, and promotion of your grapes and/or wine:

What are the top three changes needed over the next 5 years to advance our industry to its full potential?

Would you support a "Checkoff," program that would bill \$/ ton of grapes and/or \$/ gallon of wine? Yes/ No
(A checkoff program would entail the producers collecting an additional fee from the consumer to pay for the promotion, research, and agricultural needs for the grape and wine industry of Illinois. Initially, this would require legislation to be passed, the creation of an oversight committee to monitor the funding, and a referendum would be sent to the industry to identify those who would participate. A business would be able to "opt out" of the program if they wished to do so.)

What are your suggestions for acquiring permanent funding for research, development, technical assistance, marketing, and educational programs to assist IGGVA and thus the industry?

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